Product Features

Alfalah Merchant Line is a cash flow based, running finance/ term finance facility structured to meet working capital financing requirements of businesses already availing Alfalah POS machines

P**roduct Features/Benefits:**

* Loan designed to help you meet day-to-day expenses
* Avail a loan up to Rs. 15 million for one year, renewable at expiry
* No collateral required of up to Rs. 5 million
* Loan amount based on percentage of annual sales through POS
* Monthly markup payments on utilized amount

Product Types

Running Finance / Term Finance Facility

Target Market

SMEs and Commercial enterprises

Eligibility Criteria

* Customer should be resident Pakistani(s).
* Their constitution can be individuals, sole proprietorships, partnerships & private limited companies.
* Age of the prospective customer (individuals/proprietor) should not exceed 57 years at the time of filing loan application. (This requirement shall not hold good for Partnership Concerns and Pvt. Limited Companies, where succession risks are relatively low.)
* The total annual sales through our POS machines should not be less than Rs. 1.0 Mn
* Customers should be operating the existing business at least for the last 3 years. (Continuity of business shall also include customer's experience in the same line of business even in other company names). RM/BM shall personally visit the business place to verify this fact through utility bills, NTN or rent deed etc. The RM/BM shall also verify the payment behavior of the customer through his/her utility bills as well.
* Must be using our POS machine for last one year.
* SME should not have any overdue liability from any bank/DFI in Pakistan. CIB report of the customer shall be obtained from SBP and checked for exposure with other financial institution(s) and any default history. Fresh CIB shall also be obtained every six months during the tenure of the facility.
* Facility can also be allowed in the name of individuals who are doing business in their personal names provided they meet the above mentioned criteria and comply with the SBP Prudential Regulations for SMEs.

Documentation Required

**Personal Documents:**

* Photocopy of the Computerized National Identity Card/Smart National Identity Card. The Relationship Manager shall obtain this copy, check with the original and document the evidence of checking/verification on the copy of the CNIC. (i.e. by writing “Original Seen”) The RM shall also verify the authenticity of CNIC from NADRA verification system.
* One recent passport size photograph of the customers (i.e. individual, proprietor & all partners/ directors).
* Copy of any latest paid utility bill (preferably electricity) received at the residential/business address of borrower.
* One year bank statement showing POS machine transactions

**Business Related Documents:**

* NTN Certificate (If available)
* Proprietorship declaration.
* Partnership deed (in case of partnership firms).
* Copy of certificate of registration of partnership. (if registered). The client shall however be pursued to have partnership deed registered.
* Partnership Mandate.
* Memorandum and Articles of Association (in case of limited companies).
* Certificate of incorporation (in case of private limited companies).
* Copy of current professional association/ trade body membership (if available).
* In case of limited companies, audited financial statements shall be obtained.
* In SE cases with financing up to 15 m, financials signed by the borrower shall suffice. In ME cases for financing above 10 million audited financials shall be required. However, for cases 10M and below financials along with projected cash flows signed by the borrower shall be required. In commercial/corporate cases audited financials shall be mandatory and maximum clean financing limit shall be Rs. 2 million as advised in corporate PRs.  For Term Loan adequacy for future flows (backed by justifiable assumptions) must be assessed.
* Board resolution authorizing borrowing (in case of limited companies).
* Latest form 29 certified by SECP (in case of limited companies).
* Latest form A (in case of limited companies).
* List of partners, directors with CNIC number and specimen signature of directors (in case of partnership or limited companies).
* Any other pertinent document which support the loan application by the borrower i.e. sale/purchase invoices, confirmed orders in hand etc.

Registration Process

Visit nearest Bank Alfalah branch or call on our helpline 111-225-111

FAQs

**What is the maximum financing limit under this facility?**Customers can avail up to maximum limit of Rs. 15 million

**What is the financing tenure?**The facility shall be available for maximum period of 12 months and maximum period of 60 months against term loan facility

**What is the frequency of mark-up payment?**Monthly mark-up payable within 5 days of becoming due

**Is there any minimum business requirement to avail this facility?**There is a minimum business requirement of up to 3 years